THE BUYER'S ROADMAP

MEET WITH AN INTERO AGENT



No commitment required on your part for the initial meeting.

Get

Pre-Qualified by Lender



art Search: gnup for ting alerts.



Your agent shows you homes fitting your criteria.

MAKE OFFER ON YOUR FAVORITE HOME!

Your agent will help you negotiate the best terms.



BUYER'S DUE DILIGENCE



INSPECTIONS: Home, wood infestation, roof, pool

The agent will help the buyer review inspections and negotiates appropriate requests.

REPORTS: seller disclosure, title commitment, CCRs, HOA disclosures

The agent will review with the buyer and present the responses.

Contract and earnest money deposited with escrow company: escrow opened/title search ordered

OFFER IS ACCEPTED!



LOAN APPROVAL PROCESS

Mortgage Company

Underwriting/ Property Appraisal Rejection

→ Approval

Buyer secures Homeowner's Insurance



After approval of documents, lendor wires funds and gives OK to record.

Signed documents Seller and buyer are sent to lender. sign documents.

Buyer conducts final walk-through.

Escrow company payoffs and collects other information.





Documents recorded at County Recorder.

Sent back to Escrow and Escrow Company distributes funds. You are given the keys to your new home.



Title policy, deed, etc., are sent to you

CONGRATULATIONS ON YOUR NEW HOME!



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INTERO

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